

Ramadan To Eid Al Adha 2024

Mapping
The Economic Pulse
of the UAE







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Introduction

Al Etihad Payments - The National Payments Entity

Al Etihad Payments (AEP) is the national payments entity in the UAE, established to spearhead the UAE's digital payment transformation. Established in alignment with the government's vision for a cashless society and national digitization, AEP is dedicated to developing and operating advanced financial markets infrastructure.

AEP's strategic objectives focus on fostering financial inclusion, enhancing economic resilience, and supporting the UAE's digitization agenda. Through collaborative efforts with the Financial Infrastructure Transformation (FIT) Program, AEP positions the UAE as a global leader in digital payment solutions, showcasing the country's commitment to innovation and digital excellence on the global stage.





Ramadan 2024

Data at Glance





# We observed consumer behavior throughout the month of Ramadan.

The following are key insights from our first edition in 2024.



#### **ATM Usage Trends**

**7% Increase in Transactions:**Overall ATM transactions saw a 7% increase during Ramadan.

Peak Activity Shift: Peak activity occurred from Monday to Wednesday, a reversal from the usual weekend peaks in the pre-Ramadan period.

**Eid Decline:** Transactions dropped by 32% and transaction value by 54% on the first day of Eid.



#### **Debit Card POS Surge**

**High Volume Transactions:** 

Debit Card POS transactions saw high volumes during Ramadan.

Men's and Women's Clothing

**Stores:** Transactions increased by 114%.

**Cosmetic Stores:** Transactions increased by 62%.

Jewelry Stores: Transactions

increased by 52%



#### Peak Transaction Times -Evening Hours Dominate ATM and POS Activity

**Peak Transaction Window:** 

Highest transaction volumes occurred between 4 PM and 12 AM during Ramadan.

**ATM Peak Activity:** ATMs reached peak activity with 306 transactions per minute.

POS System Peak Activity:

POS systems saw peak activity with 1,473 transactions per minute.





# Impact of Iftar and Eid on Economic Activities

Iftar, the meal that breaks the daily fast, catalyzes family and community gatherings, which are often followed by extensive social activities and shopping. This shift influences business operations, with restaurants, cafes, and food retailers adjusting their hours to meet the demands of altered consumer schedules. The increased need for elaborate meal preparations during Ramadan enhances the performance of retail sectors associated with food, kitchenware, and home dining.

As Ramadan concludes, the celebration of Eid al Fitr stimulates additional economic activity, marked by increased consumer spending on gifts, clothing, and festive supplies. This period is defined by elevated discretionary spending as families engage in extensive preparations to celebrate Eid, embodying a spirit of generosity and community celebration.



# Ramadan Shifts ATM Usage Patterns and Peaks Transaction Times

Data shows that during the Holy Month of Ramadan in 2024, there was a noticeable shift in ATM usage patterns across the UAE, significantly different from typical non-Ramadan periods. AEP data indicates that ATM usage was highest on Mondays, Tuesdays, and Wednesdays, a reversal from the usual trend of higher weekend activities. Overall, ATM transactions increased by 7%, and the value of cash withdrawals grew by 10%, demonstrating an uptick in cash-based transactions throughout the holy month. The region of Fujairah experienced the most significant increase, with a 19% rise in ATM usage, underscoring regional variances in economic activity.

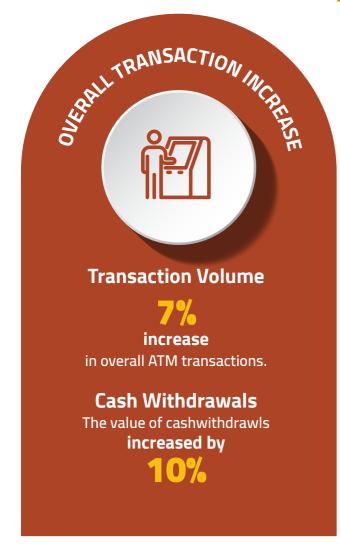
In contrast, during the Eid holidays, from **April 11-14**, data shows a substantial decline in ATM use, with transactions and withdrawal values falling by 32% and 54%, respectively, and an overall 25% average decrease in ATM activity during this festive period compared to the same date range in the previous period.

The transaction timings data reveals that the peak hours for ATM and POS transactions were between 4 PM and 12 AM, indicating that post-Iftar activities might drive financial transactions. This pattern was consistent across the Emirates, with the highest average transactions per minute recorded during these hours—306 for ATMs and 1,473 for POS systems.

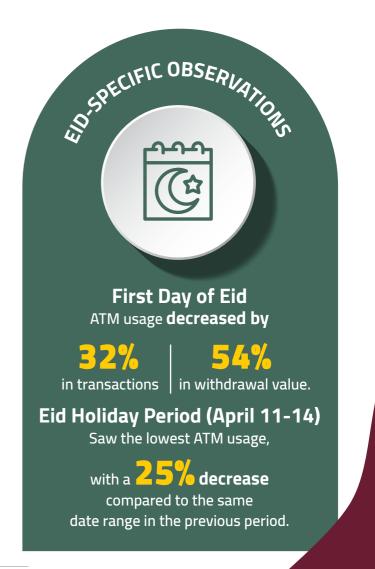














# POS Transaction Trends

The analysis of Point of Sale debit card transaction data during Ramadan reveals considerable variations in consumer spending across different retail sectors, illustrating the complex link between cultural practices and economic activity.



## **Sector-Wise Increases**

#### **Clothing and Accessories**

Purchasing new attire for Eid celebrations symbolizes renewal and communal joy.

#### Cosmetics

Home improvement and gifting of appliances enhance the home environment for family gatherings.







#### Jewelry

Eid gifting traditions and investment in gold and jewelry, considered auspicious.

## **Sector-Wise Decreases**

#### **Fast Food Restaurants**

Shift towards home-cooked, elaborate iftar meals





**68%**Decrease

#### **Parking Lots**

Reduced commuting as work hours are shortened, and activities are closer to home.

## **Debit Card POS Transaction**



**Key Statistics By Category** 



## **Top Performing Categories**

Men's and Women's Clothing

1114%

105%

**Cosmetic Stores** 

62% 44%

**Jewelry Stores** 



#### **Moderate Growth**

**Family Clothing Stores** 



42%

#### **Stable Growth**

**Grocery Stores** 



**Automobile and Truck Dealers** 



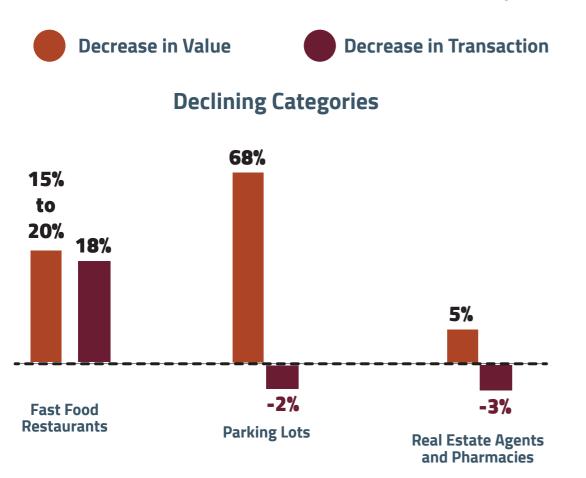
**Barber and Beauty Shops** 

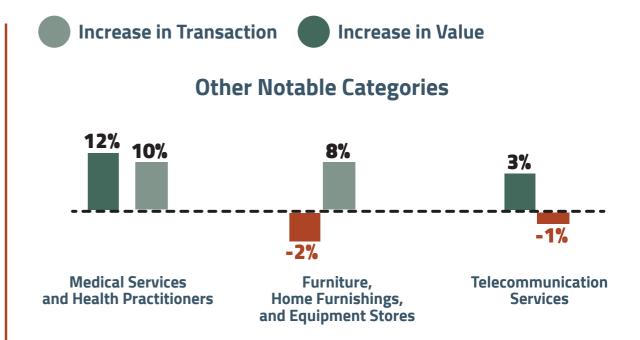




## **Debit Card POS Transaction**

**Key Statistics By Category** 





**Key Transaction Statistics**Most Expensive Retail Transaction
AED 950,000

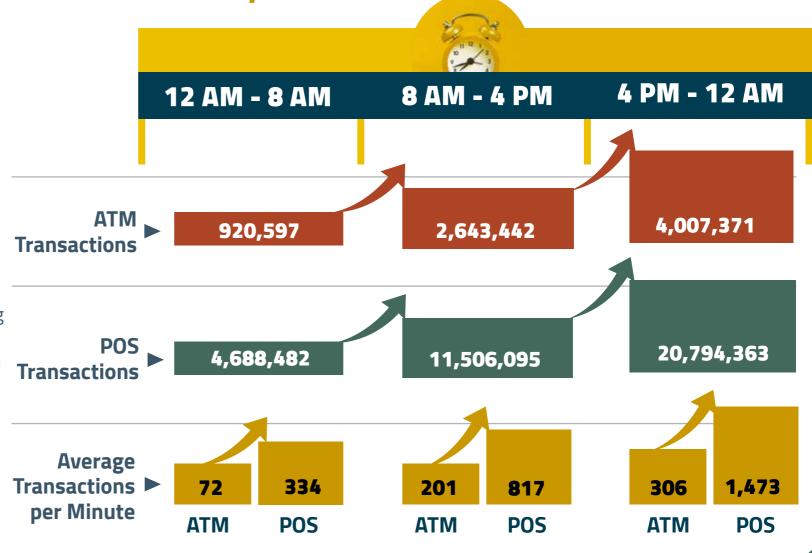
**Ramadan: ATM and POS Transaction Key Stats** 

الاتحاد للمدفوعات Al Etihad Payments

The data reveals a clear pattern of consumer behavior during Ramadan, with transaction volumes significantly increasing as the day progresses, peaking between 4 PM and 12 AM. This peak period aligns with the time after Iftar, when fasting individuals break their fast and typically engage in shopping and other activities.

#### **Evening Surge**

The highest transaction volumes for both ATMs and POS systems occur in the evening (4 PM - 12 AM), with ATMs processing an average of 306 transactions per minute and POS systems reaching 1,473 transactions per minute. This indicates that most financial activities and consumer spending take place after the daily fast is broken.



# **Eid Al Adha**Trends





# Run-up to Eid Al Adha: ATM and POS Transaction Key Stats

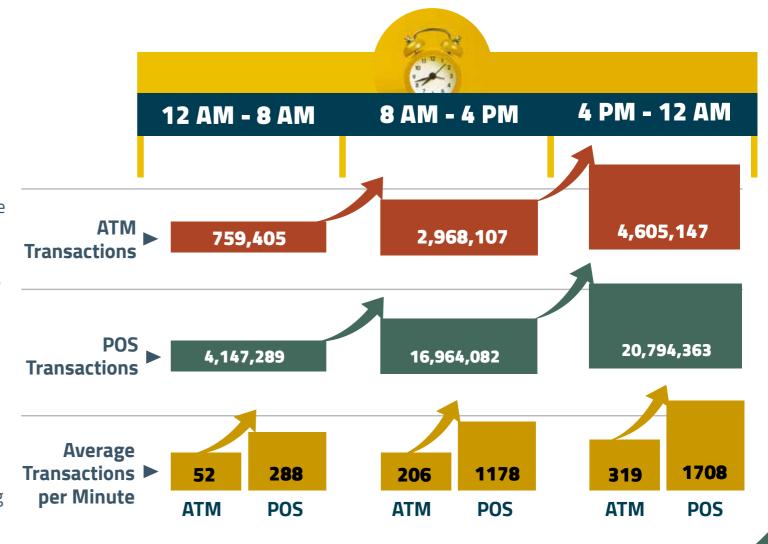
The data suggests that consumer behavior prior to Eid Al Adha involves increased spending during daytime and evening hours, with peaks in both ATM withdrawals and POS transactions aligning with shopping and leisure activities during this period.

#### **ATM Transactions**

Peak hours for ATM transactions are in the evening and night (4 pm - 12 am), indicating that more people withdraw cash after regular working hours, possibly for shopping or evening activities. As compared to the Ramadan period, fewer transactions occur in the early morning hours (12 am - 8 am), more aligned to regular patterns.

#### **POS Transactions**

POS transactions peak during daytime hours (8 am - 4 pm) and evening (4 pm - 12 am), aligning with typical retail and leisure spending patterns. The highest transaction rates are observed in the late afternoon and evening (4 pm - 12 am), indicating increased spending post working hours.





# Comparing 30 days before Eid Al Fitr and Eid Al Adha

**ATM**: The Ramadan period had a increased transaction volume of **7%.** The value of cash withdrawals increased by **10%.** 

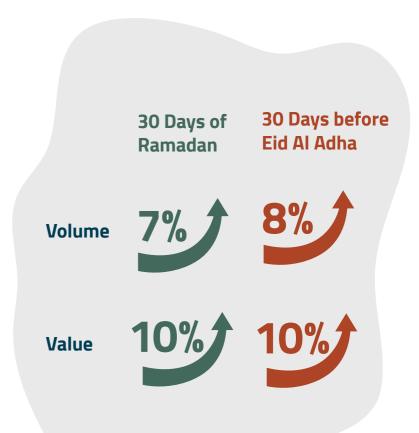
Compared to the 30-day Ramadan period, the 30 days prior to Eid Al Adha had an increased ATM usage both for transactions and value. The transactions increased by 8% while the value increased by 10%.

Compared to the preceding 30-day period, during the Eid Al Fitr holidays, the average daily ATM transactions increased by 10% but during Eid Al Adha there was a decline of 25% in ATM transactions compared to the preceding 30 day period.

In terms of ATM usage, the data shows that the usage was much higher in the time band 12 am -8 am during Ramadan, suggesting that this may be peculiar to the Ramadan period and the usage may be in line with the needs post-Iftar and pre-Suhoor.

**POS**: Compared to the Ramadan period, the 30 days prior to Eid Al Adha had an increased POS usage both for transactions and value. The POS transactions increased by 31% while the value increased by 24%.

During the Eid Al Fitr holidays, the average daily POS transactions decreased by 7% but during the Eid Al Adha holidays, there was a no decline.





# **Consumer Behavior Insights**

Consumers exhibit distinct behaviors around Ramadan and Eid periods, characterized by late-night ATM usage during Ramadan, increased financial activity leading up to Eid Al Adha, and variable spending patterns during the Eid holidays.

#### **Increased ATM Usage During Ramadan**

#### **Late-Night Transactions**

High ATM usage between 12 am and 8 am during Ramadan indicates a preference for late-night financial activities, likely due to post-Iftar and pre-Suhoor routines. Consumers adjust their transaction timings in line with their fasting schedules.



#### Pre-Eid Al Adha Preparation

#### **Higher Transactions**

The 30 days prior to Eid Al Adha saw a significant increase in both ATM (8%) and POS (31%) transactions, suggesting that consumers engage in increased spending and withdrawal activities to prepare for the holiday.





# Comparing Eid Al Fitr and Eid Al Adha

#### **Spending Patterns During Eid Al Fitr**

#### Increased ATM Transactions

The 10% Increase in average daily ATM transactions during Eid AI Fitr holidays, combined with early salary payments, indicates that consumers withdraw more cash to handle holiday expenses.

#### **Decreased POS Transactions**

A 7% decrease in POS transactions during Eid Al Fitr suggests that while there is increased cash usage, card-based spending slightly declines, possibly due to early purchases made before the holiday.

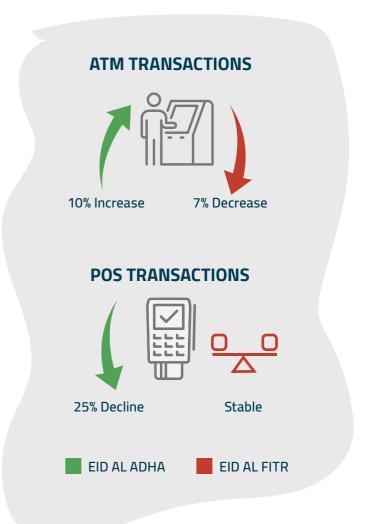
#### Spending Patterns During Eid Al Adha

#### **Decline in ATM Transactions**

A 25% decline in average daily ATM transactions during Eid Al Adha holidays, potentially influenced by the inclusion of a weekend, suggests that consumers may withdraw cash in advance or prefer digital transactions during the extended holiday period.

#### **Stable POS Transactions**

No decline in POS transactions during Eid Al Adha indicates consistent use of card payments, highlighting a preference for digital transactions over cash.





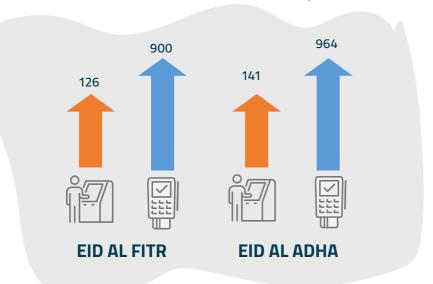
# Comparing Eid Al Fitr and Eid Al Adha

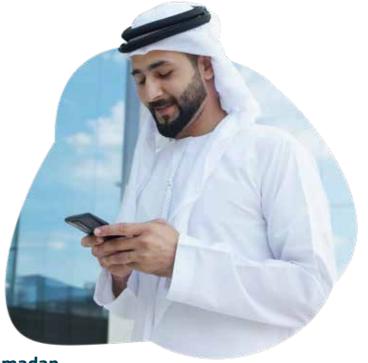
## **Holiday Transaction Intensity**

#### **Spending Patterns During Eid Al Fitr**

#### **High Transactions Per Minute**

The increase in transactions per minute for both ATMs and POS during Eid holidays indicates intense financial activity.





#### **Preference for Cash During Ramadan**



The 10% Increase in the value of cash withdrawals during Ramadan, coupled with the peculiar late-night usage pattern, suggests a strong preference for cash handling. Consumers might be using cash for various needs that arise during non-business hours.











